



Cataract Steel Industries Acquires Private Systems, Inc.



Cataract Steel Industries has acquired Private Systems, Inc., a move that will further expand the company's custom heat exchanger production. Since 2010, Private Systems has provided high quality aluminum and steel machining services to customers in Western New York. Founded in 1976, Cataract Steel is a worldwide leader in the design and manufacturing of heat transfer products.

"We have worked closely with Private Systems for the last several years locally and have been impressed with their work. This acquisition will allow Cataract Steel to continue to grow our production capacity, which will ultimately reduce lead times and cost for our customers," said Scott Costanzo, president of Cataract Steel Industries. "Our heat exchanger manufacturing process is completely customized to each customer and project, and the Private Systems team offers not only additional talent, but another facility to complement our existing operations."

With the acquisition, Cataract Steel's three unique production facilities will offer 120,000 square feet of machining and manufacturing space in the Niagara Falls area, producing custom heat exchangers for the air compressor, natural gas, electric power and chemical production industries primarily. Cataract Steel Industries is ASME certified, and all designs are based on Tubular Exchanger Manufacturers Association (TEMA) standards.

"We pride ourselves on being responsive to our customers needs, from the proposal through the delivery of product, and we believe this addition will put us in a position to further exceed expectations," Costanzo said. "As we continue to grow our custom shell and tube division, we see opportunities to provide additional services to Private System's current customer base as well."

Penn Stainless Products Completes Construction in Pennsylvania

Penn Stainless Products, a full-service distributor and processor of stainless steel products, has nearly completed construction of its new 35,000-square foot distribution and transfer facility in Jackson Center, Mercer County, Pennsylvania.

According to the firm, its new facility is centrally located among the Pittsburgh, Erie, Akron and Cleveland areas, very near the I-79 / I-80 intersection. When the new facility is operational, in November, product will be available via flatbed delivery to area customers next day for stock orders.

"Penn Stainless has been providing dedicated logistics support to the western PA / eastern Ohio area for the last 10 years," said Jim Seward, President of Penn Stainless. "This investment strengthens our commitment to the customer base in the region by allowing us to provide better



service from a local, central hub."

"We are very excited to welcome Penn Stainless Products to the area," said Gary Dovey, Vice President of Business Development at Penn-Northwest Development Corporation. "PSP is already a product and customer service leader in the stainless steel market; this facility will only enhance their ability to exceed the expectations of customers in the northwest PA / northeast Ohio region."

Leeco Steel to Open New Distribution Center in Brandon : South Dakota

Leeco Steel, a leading global supplier of carbon, HSLA, heat-treated and alloy steel plate, is constructing a new distribution center in Brandon, located nearly 13 miles east of Sioux Falls. Construction started this summer and the distribution center is scheduled to begin shipping steel plate in October 2015.

This is Leeco Steel's first distribution center in South Dakota. The new 58,000 square-foot building features a fully-enclosed facility with climate control; capability to receive and ship via rail; two, 25-ton, overhead cranes; a 20-foot by 64-inch oxy; easy access to major freeways; and the ability to store more than 20,000 tons of steel plate.

Leeco Steel's decision to add a north central U.S. location was customer and market generated. Manufacturing and industry continue to grow in the region and it became apparent that establishing a distribution center would be the best way to serve current and new customers in terms of more cost-effective supply-chain solutions,



quicker delivery and overall customer service.

"Leeco Steel has been servicing this market through our Oshkosh, Wis., and Chicagoland locations for more than 20 years," says Denton Nordhues, president and CEO of Leeco Steel.

"This facility in eastern South Dakota places our steel closer to where it needs to be and, therefore, eases the pressure on freight and allows us to get product to the end user faster. We continually look for ways to best serve our customers, and establishing a stronger Midwest presence was the obvious decision to fulfill that mission."